



MARATHON

— DRIVE —

marathondrive.com

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A succession plan for your Chicagoland business

Marathon Drive, an entrepreneurial investor-operator company based in Greater Chicago, seeks a Chicagoland business to buy, own and *operate*.

OUR STYLE

Lead by listening: We start with understanding the business and the current owner's goals.

Invest and operate: Our investor-operator approach means that the business's customers, employees and owner work together every day in order to succeed.

Succeed as people: We base our definition of long-term success on respect for people. Our definition includes doing what is right for customers, employees, and the communities in which we operate.

SEARCH CRITERIA

Business Characteristics

- 10+ years of oper. history
- Owner(s) ready to transition and teach the business

Industries

- Business services
- Distribution / wholesale
- Light industrial / assembly
- No: construction, retail, healthcare, startups or turnarounds

Financial Characteristics

- SDE of \$500K up to Adj. EBITDA of \$1mm
- Low capital intensity



COMPANY LEADERSHIP

Steven Bruce, Founder and CEO

(312) 909-5068

steven@marathondrive.com

- Steven founded Marathon Drive after successful operational leadership roles in an industrial electronics company and a Fortune 500 retailer. Earlier in his career he worked at a boutique investment bank. He knows how to listen, likes to get his hands dirty, and respects all people.

• Steven grew up in Nashville, TN. He and his wife moved to the Chicago area in 2005 and have two sons and an Airedale terrier.

• BA, Economics and Spanish, The University of the South (Sewanee, TN)

• MBA, The Harvard Business School (Boston, MA)

